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PROCON
CONNECT · CREATE · CONSTRUCT

T 603.623.8811
F 603.623.7250
P.O. Box 4430
Manchester, NH 03108
info@proconinc.com

13-Mar-14

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OFFICE OF THE CITY CLERK
CAMBRIDGE, MASSACHUSETTS

City of Cambridge
Cambridge City Council
795 Massachusetts Avenue
Cambridge, MA 02139

RE: 0-5 Amended Order in City Council, February 25, 2014

Dear Councilors,

We are in receipt of your resolution dated February 26, 2014, which was received on March 10, 2014. We believe the wrong name of our company was the reason for the delay in receiving your resolution. Please be advised that we would be happy to set up a meeting with Brian Dougherty, General Agent of the Building & Construction Trades Council of the Metropolitan District, to discuss opportunities available on this project.

At this time, we would like to point out that our Cambridge project was initially put out to bid on July 17, 2013. Various delays pushed our construction start to September 10, 2013. Currently, the project has not been fully awarded and we would estimate that 65% of the subcontracts awarded are Massachusetts based subcontractors.

As a general contractor, Pro Con works with a very large base of both merit shop and union subcontractors. Our bidding process sets up a level playing field to allow the competitive bidding process to work. Union subcontractors are provided the same chance that all other subcontractors have.

The excellent reputation our firm has earned over the years has also led to the vast majority of our work from repeat customers and referrals. Those repeat customers, including publicly traded companies and other large interests, know that Pro Con believes in a safe work environment and that we abide by the state and federal laws and regulations governing the construction workplace. Every project is met with the same commitment to deliver a quality product within the framework of a safe and ethical work place.

Thank you for your interest in Pro Con, Inc. and your interest in our Fairfield Inn by Marriott Project in Cambridge, MA.

Sincerely,

Lance Bennett
Executive Vice President of Operations
Pro Con, Inc.