



# City of Cambridge

## Purchasing Department

Cynthia H. Griffin

*Purchasing Agent*

To: All bidders

From: City of Cambridge

Date: September 23, 2011

Re: File No. 5594, Janitorial Services for the Water Department-  
Addendum No. 1

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The attached list represents the vendors who attended the mandatory pre-bid meeting on Wednesday, September 21, 2011. Only these vendors recorded as attended the mandatory pre-bid meeting are eligible to bid.

Please note the following changes.

Off-Site Gatehouse Payson Park is listed under semi annually cleaning on page 14 of the Invitation for Bid document. Please change Off-Site Gatehouse Payson Park to quarterly as noted in the price proposal (page 18).

The following questions were submitted and answered.

**Question**

Is the contractor required to submit a price proposal on the Blow Down Cleaning listed in the Alternates in order to have a complete bid?

**Answer**

Yes

**Question**

Can you give us the City Living wage for the 2013, 2012 and 2014 since this contract is for 36 months.

**Answer**

The Living Wage \$13.90 per hour remains the same for the entire contract length.

Your question refers to the contract length of 36 months, however, the Contract is for a period of one year with two one year options to renew at the sole discretion of the City. The City will renew years two and three depending on the performance of the contractor and the price for the subsequent years. The prices submitted to the City shall remain firm during the entire contract period.

**Question**

Is there a current contract in place? If so, could you advise the value of the current contract?

**Answer**

Yes, the current contract is with ABM Janitorial. Attached is the ABM pricing from the last Invitation for Bid.

All questions are closed.

All other details remain the same.

CYNTHIA H. GRIFFIN  
PURCHASING AGENT

ADDENDUM NO.1



Mandatory Pre-bid Meeting  
 Wednesday, September 21, 2011 @ 10:00 Am  
 Janitorial Services for the Cambridge Water Department  
 Please write information requested clearly

Company Name	Contact	Phone	Fax	E-Mail
CleanNet USA	Jared Pusey	781-279-7510	781-279-3766	jpushy@cleannetusa.com
POWE RIGHT BUILDING SERVICES, INC.	SCOTT WEBSTER	617-236-0155	617-236-0704	SIVERSIDE DOME SERVICES.USA
ABM	MEL WALTON	617-236-0155	617-236-0704	M.WALTON@POWERRIGHTSERVICES.COM
ABM	Chris Fallon	617-591-6615	866-728-3645	christofallen@abm.com
Empire Cleaning	NANNY COSTA	617-591-6629	617-591-6693	MANUEL.COSTA@ABM.COM
Empire Cleaning	Michael DeRocco	781-246-1023	781-245-4045	Michael@EmpireCleaning.net
S.J. Seaweed	Conce/ Brea	781-246-1223	781-246-4041	
	David Shea	928-360-1229	928-750-8189	lshea@sj-services.com

x



**ADDENDUM NO. 1**

**Revised Price Proposal- Addendum No. 1**

The proposed contract price to provide Janitorial Services for the Cambridge Water Department.

The submitted bid must be without conditions, exceptions or modifications to the bid document.

All prices are to remain firm.

**Location**

**Annual Cost**

1) Water Treatment Facility, 250 Fresh Pond Parkway

\$ 63,703.44

2) Payson Park Gatehouses (quarterly service)

\$ ~~509.36~~ 509.06 *cf*

**TOTAL PRICING ITEMS 1, 2,**

\$ 64,212.50

**Year One**

**Total Bid in words**

**for Year One:** Sixty Four Thousand Two Hundred and Twelve Dollars and Fifty Cents

1) Water Treatment Facility, 250 Fresh Pond Parkway

\$ 66,580.32

2) Payson Park Gatehouses (quarterly service)

\$ 532.80

**TOTAL PRICING ITEMS 1, 2,**

\$ 67,113.12

**Year Two**

1) Water Treatment Facility, 250 Fresh Pond Parkway

\$ 69,329.04

2) Payson Park Gatehouses (quarterly service)

\$ 556.24

**TOTAL PRICING ITEMS 1, 2,**

\$ 69,885.28

**Year Three**

Signature of Bidder:



Company Name: ABM Janitorial Services Northeast, Inc.

(Please fill out the prices for Alternates on page 5 of this Addendum)

**Alternates**

The following alternates are for informational purposes and will not be used to determine the lowest bidder. The City may purchase as required, however, no additional cleaning services will exceed 25% of the total contract value.

A. Cost per regular cleaning visit for special events as needed. A typical function would be an open house with food and beverage, requiring spot cleaning of floors and trash removal. Provide price in an hourly rate.

\$ 20.21

B. Cost per additional carpet cleaning per square foot \$ 0.15

C. Cost per additional floor stripping and waxing per square Foot. Additional cost will apply for floor stripping and waxing needed in addition to the regular schedule of cleaning outlined in this bid document.

\$ 0.18

D. Blow Down Task Vacuum Wipe Down  
( See Section 6 of Invitation to Bid)

\$ 6,472.80

Signature of Bidder:



Company Name: ABM Janitorial Services Northeast, Inc.