



CITY OF CAMBRIDGE

PURCHASING DEPARTMENT

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TO: All Bidders

FROM: City of Cambridge

DATE: November 28, 2016

RE: File No. 7450 – Mobile Device Management for CPS

Addendum No. 1

The following questions were submitted and answered (27).

Question

1. Whether companies from Outside USA can apply for this? (like, from India or Canada)

Answer

Yes.

Question

2. Whether we need to come over there for meetings?

Answer

No. Remote conferencing will be sufficient.

Question

3. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)

Answer

Yes.

Question

4. Can we submit the proposals via email?

Answer

No.

Question

5. Can resellers on the State ITS58 Software Resellers Contract bid on this opportunity? This would mean I would respond to the bid on behalf of one of our software vendor partners meeting the bid requirements and following the guidelines for the State contract for pricing and procurement.

Answer

This is an open Invitation for Bid; open to all vendors. Vendors must meet the specifications and bid requirements from the Bid document.

Question

6. Are you requiring offerors to submit their responses on the solicitation document?

Answer

Bid submission requirement 2 should be answered on the solicitation document by circling "Yes" or "No." Quality Requirements (section IV) and the Price Proposal (section V) should be answered on the solicitation document. Other responses may utilize additional sheets.

Question

7. Are you expecting offerors to return the solicitation document as part of their response?

Answer

Yes.

Question

8. Do you require a response to each item listed in II-B in addition to the Yes/No responses?

Answer

No.

Question

9. On page 9 of the solicitation the following requirements are listed twice; h. Technical support help desk for email and telephone support, with response time within 1 hour during the hours of 7am and 7pm (ET). Resolution of 80% of technical support issues must occur within 12 hours. i. System availability with 99% uptime, 24/7/365. Is this intentional or should this only be listed once?

Answer

It is listed in duplicate in error. Vendors may respond to either or both h. & i., but they must respond to at least one of these or their bid will be rejected.

Question

10. Who is the current Mobile Device Management solution provider to Cambridge Public Schools?

Answer

There is not one currently.

Question

11. Will this work be delivered onsite or remote? There will be T&E costs associated with onsite so we will need to include a separate line item with a cap if onsite is desired.

Answer

This is up to the vendor and solution proposed. If on site work is required all costs must be included in the response. No additional line items can be added to the price proposal.

Question

12. The Document mentions Feb. 2016 (I assume the assumption for a deployment is Feb 2017?)

Answer

Yes. February 2016 is a typo. On page 4, Introduction, Part B:

Strike:

The solution will be purchased and implemented by the end of 2016. The software must be fully installed, tested and operational before February, 2016.

Replace with:

The solution will be purchased and implemented by the end of 2016. The software must be fully installed, tested and operational before February, 2017.

Question

13. Dec 31st – Is that the time for a deployment or a POC/Evaluation? How long will a POC/Evaluation be allocated for? How many users will you be testing with?

Answer

The system is to be installed by Dec 31, 2016 and fully tested and operational by February 2017. There is no pre-defined POC or set number of users to test. By February 2017 the system is expected to be fully functional for enrollment of up to the maximum number of mobile devices.

Question

14. Will school holidays effect the time-line for the potential rollout of the solution?

Answer

No.

Question

15. What do you currently use today for mobility? Is there a current incumbent that we would be replacing?

Answer

There is no solution in place currently.

Question

16. Is the solution for Students (BYOD?) and/or Corporate supplied devices?

Answer

No, staff personal devices only.

Question

17. What specific type of devices ? iOS , Android ? Windows ? Desktops ?

Answer

iOS and Android.

Question

18. Are you looking for a cloud hosted solution and/or an on premise solution?

Answer

On premise.

Question

19. Will all users have domain accounts? Will they be on the same Domain?

Answer

Yes.

Question

20. Are you currently using Exchange? What version? – Is it hosted by a 3rd party?

Answer

No, CPS does not use Exchange.

Question

21. Is the exchange version hosted currently in the cloud or on premise? Are you planning to move to the cloud?

Answer

CPS does not use Exchange.

Question

22. If on premise, will you be using VM. Or Physical hardware?

Answer

CPS does not use Exchange.

Question

23. Is the 2000 the total you will potentially expect – or – over a long term - ? What is the immediate roll out for your Feb. 2017 target?

Answer

2000 is long term to be rolled out over two years.

Question

24. I assume you are looking for implementation services and training?

Answer

Yes. All costs must be included in the response; no additional line items can be added to the price proposal.

Question

25. Where does GMAIL fit into the solution, it is not very clear?

Answer

The solution must be able to secure CPS Gmail on personal (non-CPS) devices separate from all personal data.

Question

26. Are there other applications you will be using if secured in a protected container?

Answer

Eventually perhaps, but the immediate need is Gmail.

Question

27. We request a one week extension for the Mobile Device Management RFP – File 7450. We have a number of staff on vacation this week and will have a difficult time making your proposal date.

Answer

We will not be extending the due date.

Questions are now closed; all other details remain the same



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