To: All Bidders
From: City of Cambridge
Date: September 27, 2019
Re: File No. 8811 – Janitorial Services for the Water Department – Addendum No. 1

This addendum is comprised of:

1. Questions and Answers.
2. Pre-Bid Attendance Sheet (attached)

**Question:**
1. Who is the Current Vendor and Annual Price?

**Answer:**
1. Please see the attached tab sheet.

**Question:**
2. Do you have a Bond and how much?

**Answer:**
2. Yes please refer to page 3 of the Bid.

**Question:**
3. Do you have a Pre-Bid Meeting?

**Answer:**
3. Yes please refer to page 3 of the Bid.

**Question:**
4. Are the public restroom inside?

**Answer:**
4. Yes

**Question:**
5. How many total restrooms?

**Answer:**
5. 11 in Total.

**Question:**
6. How often are the restrooms cleaned?

**Answer:**
Question:
7. We are a company from New York. Are we allowed to Bid on this even though we are not from your State?

Answer:
7. Responsive Bidders need to meet all the requirements listed in the scope of services.

Question:
8. What is the current contract price including all services?

Answer:
8. See the tab sheet attached

Question:
9. Do the annual hours on the price sheets include the hours needed to complete all tasks including the monthly, quarterly and semi-annual tasks? If not, how should bidders include the pricing and hours for these tasks?

Answer:
9. Yes

All other details remain the same.

Elizabeth Unger
Purchasing Agent

Addendum No. 1
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Year One</th>
<th>Contract Awarded</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABM Janitorial</td>
<td>$31.10 hourly rate X 5304 hours = $164,954.40</td>
<td>$164,954.40</td>
</tr>
<tr>
<td>SJ Services</td>
<td>$31.97 hourly rate X 5304 hours = $169,568.88</td>
<td>$169,568.88</td>
</tr>
<tr>
<td>Prospect Building Services Corporation</td>
<td>$32.84 hourly rate X 5304 hours = $174,183.36</td>
<td>$174,183.36</td>
</tr>
<tr>
<td>AMPM Facility Services</td>
<td>$35.15 hourly rate X 5304 hours = $186,435.60</td>
<td>$186,435.60</td>
</tr>
</tbody>
</table>

Three bids received not listed on the bid sheet could not be considered.
# Janitorial Services for Cambridge Water Department
## Pre-bid Meeting

**Thursday September 25, 2019 @ 9:00AM**
**Sign in Sheet**

**File No:** 8811

<table>
<thead>
<tr>
<th>Name</th>
<th>Company</th>
<th>Phone</th>
<th>Fax</th>
<th>E-Mail</th>
<th>Sign Out Initials</th>
</tr>
</thead>
<tbody>
<tr>
<td>Don Stout</td>
<td>ST Services</td>
<td>857-221-9276</td>
<td>978-560-1162</td>
<td><a href="mailto:Deni@stservices.com">Deni@stservices.com</a></td>
<td></td>
</tr>
<tr>
<td>Dan Libert</td>
<td>ABM</td>
<td>508-557-2531</td>
<td>1-800-824-8298</td>
<td><a href="mailto:DanLibert@abm.com">DanLibert@abm.com</a></td>
<td></td>
</tr>
<tr>
<td>Marina Yafouj</td>
<td>Mayflower</td>
<td>617-557-7635</td>
<td>1-800-824-8298</td>
<td><a href="mailto:marina@mayflowerclean.com">marina@mayflowerclean.com</a></td>
<td></td>
</tr>
<tr>
<td>Jeb Mays</td>
<td>SEIU 32BJ</td>
<td>617-878-7412</td>
<td></td>
<td><a href="mailto:jmays@seiu32bj.org">jmays@seiu32bj.org</a></td>
<td></td>
</tr>
<tr>
<td>John Higgins</td>
<td>EXPRESS Janitorial</td>
<td>781-688-3591</td>
<td>781-688-3591</td>
<td>EXPRESS@<a href="mailto:EXPRESSJANITORIAL@GMAIL.COM">EXPRESSJANITORIAL@GMAIL.COM</a></td>
<td></td>
</tr>
<tr>
<td>Jonathan Garcia</td>
<td>SBS</td>
<td>617-997-1840</td>
<td>857-362-7158</td>
<td><a href="mailto:JGarcia@sbsboston.com">JGarcia@sbsboston.com</a></td>
<td></td>
</tr>
<tr>
<td>Chris Faller</td>
<td>COMPASS</td>
<td></td>
<td>778-372-3377</td>
<td><a href="mailto:CFaller@compassfacility.com">CFaller@compassfacility.com</a></td>
<td></td>
</tr>
<tr>
<td>Bob Mayo</td>
<td>AIM</td>
<td>617-439-4610</td>
<td></td>
<td><a href="mailto:Robert.mayo@aim.com">Robert.mayo@aim.com</a></td>
<td></td>
</tr>
<tr>
<td>Mike Bonacci</td>
<td>CWD</td>
<td>617-349-4994</td>
<td></td>
<td><a href="mailto:MBonacci@aim.com">MBonacci@aim.com</a></td>
<td></td>
</tr>
<tr>
<td>Liz Bair</td>
<td>CWD</td>
<td>617-848-1641</td>
<td></td>
<td><a href="mailto:EBair@cambridgema.gov">EBair@cambridgema.gov</a></td>
<td></td>
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